



Revision 1

Freight Manager: Daniel Reisner

**Item: LTL Freight Transportation Services**

Vendor: 94090A                      Overnite Transportation Company  
2900 West California Ave.  
Salt Lake City, UT      84104

Internet Homepage:                [www.overnite.com](http://www.overnite.com)

Telephone:                          (801) 973-4339

Fax number:                        (801) 973-6487

Contact:                            Penny Shackelford

E-mail address:                    [shackep@ovnt.net](mailto:shackep@ovnt.net)

Brand/trade name:                Overnite Transportation Company

Price:                                See Pricing Information

Terms:                                Net 30

Effective dates:                    05/01/01 through 04/30/03

Price guarantee period:           One Year

---

CONTRACT IS RENEWED FOR ONE YEAR WITH AN INCREASE IN PRICING..

---

**ALSO SEE CONTRACT PD-1129 VIA CF TO COMPARE PRICING.**

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

**SUMMARY OF PRICE AGREEMENT**

THIS CONTRACT IS FOR LESS THAN TRUCKLOAD (LTL) SHIPMENTS THAT HAVE ACTUAL WEIGHTS OF UP TO 20,000 LBS., AND DO NOT EXCEED 28 LINEAR FEET OF A VEHICLE. RATES APPLY TO BOTH INTERSTATE AND UTAH INTRASTATE SHIPMENTS. HIGHER RATES MAY APPLY FOR SHIPMENTS OF LIGHT OR BULKY ARTICLES. SHIPMENTS TAKING MORE THAN 12 FEET OF TRAILER DECK SPACE SHOULD BE VERIFIED FOR APPLICABLE CONTRACT RATES.

RATES APPLY TO SHIPMENTS WITHIN THE CONTINENTAL UNITED STATES ON BOTH AN **INTERSTATE** AND **INTRASTATE** BASIS AS FOLLOWS:

SHIPMENT TYPE:	<b>DIRECT POINTS</b> SERVED BY CARRIER (See carrier service guide for application of direct points)
RATE APPLICATION:	OUTBOUND PREPAID, INBOUND COLLECT, THIRD PARTY PREPAID BY STATE.
MOVEMENT TYPE:	INTERSTATE AND INTRASTATE
ORIGIN:	ALL POINTS SERVED DIRECT WITHIN THE CONTINENTAL UNITED STATES.
DESTINATION:	ALL POINTS SERVED DIRECT WITHIN CONTINENTAL U.S.
BASE RATES:	OVNT 560, EFFECTIVE 7/30/2001. For all shipments. (Overnite US Interstate Tariff) OVNT Pricing Group: 00189440
DISCOUNT:	<b>66.5% DISCOUNT</b>
CLASS EXCEPTION:	<b>FAK 55, for classes 50-125</b> ; all other classes move at actual class rates.
MINIMUM CHARGE:	Absolute floor minimum charge: \$50.00
FUEL SURCHARGE:	Flat 2.5%. If DOE national average per gallon drops below \$1.45 per gallon the fuel surcharge will be waived.
RULES TARIFF:	Effective January 15, 2001, applies for all shipments. Note: All shipments of 750 cubic feet or more having a density of 6 lbs. per cubic foot (PCF) will be subject to cubic capacity minimum chg.

Note: Outbound collect shipments: provisions will apply where consignee does not have an applicable rate program with Overnite.

---

SHIPMENT TYPE:	<b>JOINTLINE (INTERLINE)</b>
RATE APPLICATION:	SAME AS DIRECT POINT APPLICATION
MOVEMENT TYPE:	INTERSTATE AND INTRASTATE
ORIGIN:	ALL POINTS IN THE CONTINENTAL UNITED STATES
DESTINATION:	ALL POINTS IN THE CONTINENTAL UNITED STATES
BASE RATES:	SAME AS DIRECT POINTS.
DISCOUNT:	<b>65% DISCOUNT</b>
CLASS EXCEPTION:	<b>FAK 55, for classes 50-125</b> , all other classes move at actual class rates.
MINIMUM CHARGE:	Absolute floor for jointline shipments: \$80.00
FUEL SURCHARGE:	Application same as for direct shipments.

---



SHIPMENTS TO AND FROM : **CANADA**  
APPLICATION: INBOUND, OUTBOUND AND THIRD PARTY  
SHIPMENT TYPE: **DIRECT SHIPMENTS ONLY**  
BASE RATES: OVNT 525 (Overnite Canadian Tariff) Eff: 8/14/00  
DISCOUNT: **66.5% DISCOUNT**  
CLASS EXCEPTION: **FAK 55, for classes 50-125**, all other classes move at actual class rates.  
MINIMUM CHARGE: Absolute floor minimum: \$90.00

---

CARRIER LIABILITY: Carrier liability shall not exceed actual invoice value, limitations provided in the NMFC, \$25.00 per pound or \$100,000 per shipment, whichever is less. Class exception, used articles, and specific NMFC items are subject to special liability provisions. Refer to OVNT Rules Tariff OVNT 102-J (see OVNT Home Page) for complete liability. Agencies should refer to State Risk Management coverage if any questions.

RATES DO NOT APPLY ON SHIPMENTS MOVING FROM OR TO TRADE SHOWS. TRADE SHOWS WILL MOVE ON OVERNITE TRADE SHOW TARIFF AT DISCOUNTS INDICATED ABOVE. Call carrier first if trade show shipment is contemplated.

IN NO CASE SHALL THE AFTER DISCOUNT CHARGE FALL BELOW THE ESTABLISHED ABSOLUTE FLOOR MINIMUM CHARGE.

PRICING APPLIES FOR NORMAL TRANSIT TIME SERVICE STANDARDS AND DOES NOT INCLUDE ANY GUARANTEED, PREMIUM, OR EXPEDITED SERVICES OFFERED BY OVERNITE.

ALL CARRIER FREIGHT BILLS SHOULD BE REVIEWED FOR ACCURACY PRIOR TO PAYMENT. INCORRECT FREIGHT BILLS SHOULD BE RETURNED TO CARRIER FOR A CORRECTED FREIGHT BILL PRIOR TO PAYMENT.

\*\*\* NUMBERS AND CONTACT PERSONS \*\*\*

TO SCHEDULE SHIPMENT PICK-UP: 1-800-333-7400.  
SALT LAKE OPERATIONS: MILAND KOFFARD 801-973-4339, 800-457-6487  
FAX 801-973-6487.  
AUTOMATED VOICE RESPONSE TRACING: 1-800-368-5053.

FOR FREE PRICING SOFTWARE AND SERVICE DIRECTORY CONTACT PENNY SHACKELFORD AT OVERNITE IN SALT LAKE CITY AT 801-973-4339 OR DAN REISNER, STATE FREIGHT MANAGER AT 801-538-3216.

NOTE: CHARGES IN CONNECTION WITH SPECIAL SERVICES SUCH AS EXCLUSIVE USE OF TRAILER, INSIDE DELIVERY, STORAGE, DIVERSION, ETC. WILL BE DETERMINED FROM OVERNITE 102 RULES TARIFF AND ARE NOT



SUBJECT TO DISCOUNT. HIGHER RATES MAY APPLY FOR SHIPMENTS OF LIGHT OR BULKY ARTICLES. RECOMMEND VERIFICATION OF COSTS WITH CARRIER PRIOR TO SHIPMENT. IF RATE QUOTES ARE REQUESTED FROM CARRIER HAVE CARRIER FAX CONFIRMING COPY OF RATES FOR YOUR RECORDS. SEE ITEM 575 IN OVERNITE RULES TARIFF FOR CUBE CALCULATION.

SHIPMENT BILLS OF LADING MUST SHOW "**STATE OF UTAH**" ON FIRST LINE AS SHIPPER OR THIRD PARTY ON PRE-PAID SHIPMENTS OR AS CONSIGNEE ON COLLECT SHIPMENTS:

EXAMPLE: STATE OF UTAH, DEPARTMENT OF TRANSPORTATION  
STATE OF UTAH, UTAH STATE UNIVERSITY  
STATE OF UTAH, CITY OF ST. GEORGE  
STATE OF UTAH, SALT LAKE COUNTY

FOR INTERNAL USE ONLY:

FINET COMMODITY CODE(S): 96286 TRANSPORTATION OF GOODS (FREIGHT)